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## BASIC COMMISSION & ADVANCE COMMISSION MODULE

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There are 2 types of commission in SQL Pos:

I. Basic Commission

II. Advanced Commission (Additional module)

Commission is calculated by **Promoter** when billing

### **Basic Commission**

Setting of commission rate under User List

User Detail

Login ID: CASHIER  
Full Name: CASHIER  
Sex: ☒ Male ☐ Female  
Address:  
Tel No.:  
Hand Phone#:  
Remark:

Access Rights

POS	Stock Item	Counter	Others
<input checked="" type="checkbox"/> Is Cashier <input type="checkbox"/> Is Promoter <input type="checkbox"/> Advance Commission		Commission: 5.00 %	
Allow Discount on Sell (Maximum)	<input checked="" type="radio"/> Yes <input type="radio"/> No	10.00 %	
Allow Sell below cost	<input checked="" type="radio"/> Yes <input type="radio"/> No		
Allow Sell Below Minimum Price	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Direct Open Cash Drawer	<input checked="" type="radio"/> Yes <input type="radio"/> No	[ALT]+[F12]	
Void Cash Sales	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Refund Item	<input type="radio"/> Yes <input checked="" type="radio"/> No		
Change Selling Price	<input checked="" type="radio"/> Yes <input type="radio"/> No		
Access Debtor List	<input checked="" type="radio"/> Yes <input type="radio"/> No		
Delete Scan Item / void item	<input type="radio"/> Yes <input checked="" type="radio"/> No		

Buttons: Previous, Next, New, OK, Cancel, Reset password, Clone

In POS Screen. click the button to choose Sales Person

Promoter

ADMIN CASHIER

None Cancel

CASHIER

CASH SALES

To generate the sales commission report:

**Cash Sales Report**

Report Type : ☒ Date Range ☐ Open Counter ☐ Close Counter

Year: 2020 Month: 4 April

Date From: 30/04/2020 To: 30/04/2020

☐ Time From: 00:00

☐ Sales by:

☐ Cashier:

Group Date: ☒ Transc. Date ☐ Open Counter Date ☐ Close Counter Date

☐ Listing ☒ Grouping Sales ☐ Grouping Items ☐ Profit Estimatio ☐ Advance Commission

Report: **SALES COMMISSION RP**

Group by: ☐ Daily ☐ Monthly ☐ Collection ☒ Promoter ☐ Cashier ☐ Stock Group

Sort By: ☐ Amount ☒ Group

Buttons: Chart Report, Preview, Print, Export, Close

<b>Testing Company</b>			
<b>SALES COMMISSION</b>			
From Date : 30/04/2020 ~ 30/04/2020			
Counter: CT001			
Printed On: 30/04/2020			
Time: 23:40:54			
		Amount	Comm.
CASHIER	5%	10,000.00	500.00
TOTAL :		10,000.00	500.00

## Advanced Commission

Advance commission allow count commission on each item basis,

Under User List | check Advance Commission

The 'User Detail' window shows the 'Access Rights' section for a user named 'CASHIER'. The 'Advance Commission' checkbox is checked and highlighted with a red box. Other checkboxes include 'Is Cashier', 'Is Promoter', 'Allow Discount on Sell (Maximum)', 'Allow Sell below cost', 'Allow Sell Below Minimum Price', 'Direct Open Cash Drawer', 'Void Cash Sales', 'Refund Item', 'Change Selling Price', 'Access Debtor List', and 'Delete Scan Item / void item'. The 'Commission' field is set to 5.00%.

There are 2 types of advanced commission calculation:

Setting | System

The 'Setting' window, 'System' tab, shows various system settings. The 'Advance Commission Module base on' dropdown is set to 'Bill' and highlighted with a red box. Other settings include 'GST' (Start GST from, None, Start SST From), 'Price set in SQL are' (Tax Inclusive, Tax Exclusive), 'When Ask Price' (Tax Inclusive, Tax Exclusive, Follow Record), 'Decimal Points' (Quantity, Price, Cost, Amount), 'Stock Item' (Fixed Value On, Cost, Price, None), 'Mark Up' (30.00%), 'Round Decimal' (2.00), 'Email Export' (Export Cash Sales, Import Cash Sales, Email while Close counter, Auto email while cash balance), 'Off Line Mode' (Auto Prepare Off Line Data on every 1.0 days, Use Off Line Mode, Prepare Now), 'Add On Module' (Serial Number Module, Batch No. Module, Multiple Currency Module, Credit Card Payment Gateway, Sync Module, Member Module), and 'Group Type Date' (Transc. Date, Open Counter Date, Close Counter Date).

I. by Bills

Whole bills is under ONE promoter

II. by Item

allow to change promoter by individual item

## Setting for Commission Rate

Setup the commission rate under Category | Sales Commission

The screenshot shows the 'Category Detail' window for the 'HP' category. The 'Promotion' field is set to 'Sales Commission'. The 'Apply for' section has 'Stock Group' selected. The table below shows the commission rate setup:

When Selling Price Above >=	Fixed Amount / % : eg. 2.00 / 10%
1,000.00	2%

Below the table, there is a section for 'Touch Button' with a list of items and their descriptions:

Seq	Item Code	Description
BOM	BOM	BOM
E-A10	E-A1018s	ERICSSON A1018s
E-T10	E-T10s	ERICSSON T10s
E-T18	E-T18s	ERICSSON T18s
E-T20	E-T20s	ERICSSON T20s
E-T28	E-T28s	ERICSSON T28s
JMAST	JMAST-RED -L	JMAST-RED -L
JMAST	JMAST-RED -M	JMAST-RED -M
JMAST	JMAST-RED -S	JMAST-RED -S
JMAST	JMAST-BLUE-L	JMAST-BLUE-L
JMAST	JMAST-BLUE-M	JMAST-BLUE-M
JMAST	JMAST-BLUE-S	JMAST-BLUE-S
JMAST	JMAST-BLCK-L	JMAST-BLCK-L
JMAST	JMAST-BLCK-M	JMAST-BLCK-M
JMAST	JMAST-BLCK-S	JMAST-BLCK-S
JMAST	JMAST-YF11-L	JMAST-YF11-L

On the right side, there are buttons for 'Previous', 'Next', 'New', 'OK', and 'Cancel'. There is also a 'Photo Button' section with 'Select Photo' and 'Load from sql' buttons.

## In POS Screen

By Bills is only choose the promoter here

The screenshot shows the POS screen interface. The 'ADMIN' button is highlighted with a red box. The screen also displays a barcode scanner, a search icon, and a 'CASH SALES' button.

By Item able to select the sales person by different item

The screenshot shows the POS screen interface with the 'ADMIN' dropdown menu open. The menu lists 'ADMIN', 'CASHIER', and 'WAI'. The 'ADMIN' button is highlighted with a red box. The screen also displays a barcode scanner, a search icon, and a 'CASH SALES' button.

To generate the sales commission report:

Cash Sales Report

Report Type : ☒ Date Range ☐ Open Counter ☐ Close Counter

Year: 2020 ☐ Month: 5 May

Date From: 01/05/2020 To: 01/05/2020

☐ Time From: 00:00

☐ Sales by:   
 ☐ Cashier:

Group Date: ☒ Transc. Date ☐ Open Counter Date ☐ Close Counter Date

☐ Listing ☐ Grouping Sales ☐ Grouping Items ☐ Profit Estimation ☒ Advance Commission

Report: ADVANCE SALES COMMISSION RF ☒ with Commission only

Group by: ☒ Promoter ☐ Promoter with Data

Sort By: ☐ Amount ☒ Group

Buttons: Chart Report, Preview, Print, Export, Close

**Testing Company**  
**ADVANCE SALES COMMISSION**

From Date : 01/05/2020 ~ 01/05/2020

Counter: CT001

Printed On: 01/05/2020

Time: 09:35:21

	Amount	Comm.
CASHIER	2,400.00	48.00
WAI	1,100.00	22.00
TOTAL :	3,500.00	70.00